



**PHILIPPINE LAW AWARDS 2017**

# RESEARCH METHODOLOGY SUMMARY

**ASIAN LEGAL BUSINESS**

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## PART I: IMPORTANT DATES

3 JULY 2017	<b>Opening of submissions</b>
11 AUGUST 2017	<b>Deadline for submissions</b> (Please send nomination forms to <a href="mailto:mary.aquino@thomsonreuters.com">mary.aquino@thomsonreuters.com</a> )
1ST WEEK OF SEPTEMBER	<b>Announcement of finalists</b>
6 OCTOBER 2017	<b>Awards ceremony in Manila, Philippines</b>

### AWARDS INQUIRIES

Contact **Caryl Aquino** at [mary.aquino@thomsonreuters.com](mailto:mary.aquino@thomsonreuters.com) or call **(+632) 982 5938**.

### SPONSORSHIP INQUIRIES

Contact **Amantha Chia** at [amantha.chia@thomsonreuters.com](mailto:amantha.chia@thomsonreuters.com) or call **(+65) 6870 3917**.

## PART II: GENERAL GUIDELINES

- A. All submissions, whether by self-recommendation or nomination, must be written in the ALB submission form. Otherwise, the same will not be accepted.
- B. Every entry must have been completed between 1 April 2016 and 31 August 2017.
- C. The contact persons provided in the submission form will be contacted by ALB, as may be necessary.
- D. For commonly asked questions about eligibility, confidentiality, submission and evaluation of entries, please visit the FAQ page in the event website.

## PART III: DEFINITION OF TERMS

The work highlights provided in the nomination forms will be judged based on the following criteria:

**Breadth** - the degree to which a work involved numerous jurisdictions, legal practice areas, parties and industries

**Complexity** - the degree to which a work and any issues involved require the crucial exercise of legal expertise, business acumen or innovative solutions

**Domestic law firm** - that which is headquartered in the Philippines

**Impact or significance** - the degree to which clients and other stakeholders, the bench and bar, an industry or the country may be affected

**Innovativeness** - the degree to which a work involves the application of a new concept or creative solution, process, service, program or the like to existing systems and processes, thus improving organizational capabilities and adding more value to output

**International law firm** - that which is headquartered outside the Philippines

**Philippine element** - any of the following component of a transaction: (a) one of the counsel representing a party to a transaction is based in the Philippines; (b) one of the parties to a transaction is based in the Philippines; (c) any contract indispensable to the completion of a transaction was executed in the Philippines; or (d) the subject matter of the transaction is closely connected to the Philippines

**Third-party award or recognition** - that which is given by an organization, public or private, or a publication, other than ALB

**Work** - a transaction, case or matter, service, program, initiative or the like, provided to stakeholders

## PART IV: AWARD CATEGORIES

### A. DEAL CATEGORIES

- 1 Debt Market Deal of the Year
- 2 Equity Market Deal of the Year
- 3 M&A Deal of the Year
- 4 Project Finance Deal of the Year
- 5 Philippine Deal of the Year

#### Specific Guidelines

- A. **Philippine element:** Every entry submitted in a deal category must have a Philippine element
- B. **No. of submissions:** An organization may submit up to three (3) deals for each category.
- C. **Minimum Financial Value (MFV):** Each deal must have an MFV of USD200 million.
- D. **Philippine Deal of the Year:** The winners from other deal categories automatically become finalists for the category.

#### Criteria

The judges will take into account the following factors: breadth, complexity, innovativeness, impact or significance of deals and the industry awards or recognition accorded to them by any organization or publication, other than ALB, if any.

### B. INDIVIDUAL CATEGORIES

- 1 Dealmaker of the Year
- 2 Dispute Resolution Lawyer of the Year
- 3 In-House Lawyer of the Year
- 4 Managing Partner of the Year
- 5 Woman Lawyer of the Year
- 6 Young Lawyer of the Year

#### Specific Guidelines

- A. **No. of nominees:** An organization may nominate only one of its lawyers for a category, but may nominate several lawyers from other organizations.
- B. **Nomination:** A submission of this nature for a category may only be considered when a nominee's organization has not nominated anyone from its team.
- C. **Residence:** An entrant or nominee must be a resident of the Philippines.
- D. **Managing Partner of the Year:** This is open to all managing partners and senior partners or the like, whose function is primarily that of a managing partner.
- E. **Woman Lawyer of the Year:** This is open to all woman lawyers, whether from a law firm or in-house team, public or private.
- F. **Young Lawyer of the Year:** Only law firm partners or senior corporate counsel who is no more than 40 years of age as of 31 August 2017 are eligible for submissions for this category.

#### Criteria

The judges will take into account the following factors: the entrants and nominees' leadership, professional accomplishments (in terms of the breadth, complexity, innovativeness and significance), social contribution and professional or community awards or recognition accorded to them by any organization or publication, other than ALB.

### C. IN-HOUSE CATEGORIES

- 1 Banking and Financial Services In-House Team of the Year
- 2 Conglomerate In-House Team of the Year
- 3 Construction and Real Estate In-House Team of the Year
- 4 Food and Beverage In-House Team of the Year
- 5 Insurance In-House Team of the Year
- 6 Pharmaceutical and Healthcare In-House Team of the Year
- 7 Technology, Media and Telecommunications In-House Team of the Year
- 8 Philippine In-House Team of the Year

### Specific Guidelines

- A. **Physical office:** All in-house teams with physical office in the Philippines are qualified to join the contest.
- B. **Other industries:** An in-house team from an industry other than banking, insurance and other financial services; food and beverage; pharmaceutical and healthcare; technology, media, telecommunications; and construction and real estate may directly submit an entry for the Philippine In-House Team of the Year.
- C. **Philippine In-House Team of the Year:** Winners from the other in-house categories, and in-house teams from other industries referred to immediately above, will become the finalists for this category.

### Criteria

The judges will take into account the following factors: the entrants and nominees' professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), team innovation and development and professional or community awards or recognition accorded to them by any organization or publication, other than ALB.

## D. FIRM CATEGORIES

- 1 **Arbitration Law Firm of the Year**
- 2 **Banking and Financial Services Law Firm of the Year**
- 3 **Construction and Real Estate Law Firm of the Year**
- 4 **Dispute Resolution Boutique Law Firm of the Year**
- 5 **Transactional Boutique Law Firm of the Year**
- 6 **Immigration Law Firm of the Year**
- 7 **Intellectual Property Law Firm of the Year**
- 8 **Labor and Employment Law Firm of the Year**
- 9 **Litigation Law Firm of the Year**
- 10 **Maritime Law Firm of the Year**
- 11 **Matrimonial and Family Law Firm of the Year**
- 12 **International Deal Firm of the Year**
- 13 **Philippine Deal Firm of the Year**
- 14 **Rising Law Firm of the Year**
- 15 **Tax and Trusts Law Firm of the Year**
- 16 **Technology, Media and Telecommunications Law Firm of the Year**
- 17 **Philippine Law Firm of the Year**

### Specific Guidelines

- A. **Physical office:** The nominees for firm categories, except International Deal Firm of the Year, must have a physical office in the Philippines.
- B. **Boutique Law Firm of the Year (Transactional or Dispute Resolution):** This category is open for submissions to Philippine law firms that specialize in certain areas of law and have no more than 15 partners.
- C. **Rising Law Firm of the Year:** Only law firms that have no more than 10 partners and have been established in the Philippines not earlier than 1 January 2011 are eligible for submissions.
- D. **Minimum financial value (MFV):** No MFV is required of deals submitted in any firm category.
- E. **Philippine Deal Firm of the Year:** Only domestic law firms that have completed at least three deals within the prescribed period may join the submissions for this category.
- F. **International Deal Firm of the Year:** Only international law firms that have completed at least three deals with Philippine element may join the submissions within the prescribed period for this category.
- G. **Philippine Law Firm of the Year:** This is not subject for submissions. The winners from other firm awards automatically become finalists for this category.

### Criteria

The judges will take into account the following factors, as may be appropriate: professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), firm innovation and development, industry awards or recognition accorded to them by an organization or publication, other than ALB.

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