



INDONESIA LAW AWARDS 2017

RESEARCH METHODOLOGY SUMMARY

ASIAN LEGAL BUSINESS

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PART I: IMPORTANT DATES

24 JULY 2017	Opening of submissions
1 SEPTEMBER 2017	Deadline for submissions (Please send nomination forms to mary.aquino@thomsonreuters.com)
MID-SEPTEMBER	Announcement of finalists
26 OCTOBER 2017	Awards ceremony in Jakarta, Indonesia

AWARDS INQUIRIES

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SPONSORSHIP INQUIRIES

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PART II: GENERAL GUIDELINES

- A. All submissions, whether by self-recommendation or nomination, must be written in the ALB submission form. Otherwise, the same will not be accepted.
- B. Every entry must have been completed between 1 July 2016 and 30 June 2017.
- C. The contact persons provided in the submission form will be contacted by ALB, as may be necessary.
- D. For commonly asked questions about eligibility, confidentiality, submission and evaluation of entries, please visit the FAQ page in the event website.

PART III: DEFINITION OF TERMS

The work highlights provided in the nomination forms will be judged based on the following criteria:

- A. **Breadth** - the degree to which a work involved numerous jurisdictions, legal practice areas, parties and industries
- B. **Complexity** - the degree to which a work and any issues involved require the crucial exercise of legal expertise, business acumen or innovative solutions
- C. **Domestic law firm** - that which is headquartered in Indonesia
- D. **Impact or significance** - the degree to which clients and other stakeholders, the bench and bar, an industry or the country may be affected
- E. **Innovativeness** - the degree to which a work involves the application of a new concept or creative solution, process, service, program or the like to existing systems and processes, thus improving organizational capabilities and adding more value to output
- F. **International law firm** - that which is headquartered outside Indonesia
- G. **Indonesian element** - any of the following component of a transaction: (a) one of the counsel representing a party to a transaction is based in Indonesia; (b) one of the parties to a transaction is based in Indonesia; (c) any contract indispensable to the completion of a transaction was executed in Indonesia; or (d) the subject matter of the transaction is closely connected to Indonesia
- H. **Third-party award or recognition** - that which is given by an organization, public or private, or a publication, other than ALB
- I. **Work** - a transaction, case or matter, service, program, initiative or the like, provided to stakeholders

PART IV: AWARD CATEGORIES

A. DEAL CATEGORIES

- 1 Debt Market Deal of the Year
- 2 Equity Market Deal of the Year
- 3 M&A Deal of the Year
- 4 Project Finance Deal of the Year
- 5 Indonesia Deal of the Year

Specific Guidelines

- A. **Indonesian element:** Every entry submitted in a deal category must have an Indonesian element
- B. **No. of submissions:** An organization may submit up to three (3) deals for each category.
- C. **Minimum Financial Value (MFV):**
 - Debt Market/M&A Deal of the Year - USD400
 - Equity Market Deal of the Year/Project Finance Deal of the Year - USD200
- D. **Philippine Deal of the Year:** The winners from other deal categories automatically become finalists for the category.

Criteria

The judges will take into account the following factors: breadth, complexity, innovativeness, impact or significance of deals and the industry awards or recognition accorded to them by any organization or publication, other than ALB, if any.

B. INDIVIDUAL CATEGORIES

- 1 Dealmaker of the Year
- 2 Dispute Resolution Lawyer of the Year
- 3 In-House Lawyer of the Year
- 4 Managing Partner of the Year
- 5 Woman Lawyer of the Year
- 6 Young Lawyer of the Year

Specific Guidelines

- A. **No. of nominees:** An organization may nominate only one of its lawyers for a category, but may nominate several lawyers from other organizations.
- B. **Nomination:** A submission of this nature for a category may only be considered when a nominee's organization has not nominated anyone from its team.
- C. **Residence:** An entrant or nominee must be a resident of Indonesia.
- D. **Woman Lawyer of the Year:** This is open to all woman lawyers, whether from a law firm or in-house team, public or private.
- E. **Young Lawyer of the Year:** Only law firm partners or senior corporate counsel who is no more than 40 years of age as of 30 June 2017 are eligible for submissions for this category.

Criteria

The judges will take into account the following factors: the entrants and nominees' leadership, professional accomplishments (in terms of the breadth, complexity, innovativeness and significance), social contribution and professional or community awards or recognition accorded to them by any organization or publication, other than ALB.

C. IN-HOUSE CATEGORIES

- 1 Banking and Financial Services In-House Team of the Year
- 2 Construction and Real Estate In-House Team of the Year
- 3 Energy and Resources In-House Team of the Year
- 4 Innovative In-House Team of the Year
- 5 Insurance In-House Team of the Year
- 6 Technology, Media and Telecommunications In-House Team of the Year
- 7 BDO Award Indonesia In-House Team of the Year

Specific Guidelines

- A. **Physical office:** All in-house teams with physical office in Indonesia are qualified to join the contest.
- B. **Innovative In-House Team of the Year:** This is open to in-house teams that have applied a new concept or creative solution, process, service, program or the like to existing systems and processes, thus improving organizational capabilities and adding more value to output.
- C. **Other industries:** An in-house team from an industry other than banking, insurance and other financial services, construction, real estate, energy, resources, technology, media, telecommunications and insurance may directly submit an entry for the BDO Award Indonesia In-House Team of the Year.
- D. **BDO Award Indonesia In-House Team of the Year:** Winners from the other in-house categories, and in-house teams from other industries referred to immediately above, will become the finalists for this category.

Criteria

The judges will take into account the following factors: the entrants and nominees' professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), team innovation and development and professional or community awards or recognition accorded to them by any organization or publication, other than ALB.

D. FIRM CATEGORIES

- 1 **Arbitration Law Firm of the Year**
- 2 **Banking and Financial Services Law Firm of the Year**
- 3 **Dispute Resolution Boutique Law Firm of the Year**
- 4 **Indonesia Deal Firm of the Year**
- 5 **Insolvency and Restructuring Law Firm of the Year**
- 6 **Intellectual Property Law Firm of the Year**
- 7 **International Deal Firm of the Year**
- 8 **Labour and Employment Law Firm of the Year**
- 9 **Litigation Law Firm of the Year**
- 10 **Maritime Law Firm of the Year**
- 11 **Matrimonial and Family Law Firm of the Year**
- 12 **Projects, Energy and Infrastructure Law Firm of the Year**
- 13 **Real Estate Law Firm of the Year**
- 14 **Rising Law Firm of the Year**
- 15 **Technology, Media and Telecommunications Law Firm of the Year**
- 16 **Transactional Boutique Law Firm of the Year**
- 17 **Indonesia Law Firm of the Year**

Specific Guidelines

- A. **Physical office:** The nominees for firm categories, except International Deal Firm of the Year, must have a physical office in Indonesia.
- B. **Minimum financial value (MFV):** No MFV is required of deals submitted in any firm category.
- C. **Boutique Law Firm of the Year (Transactional or Dispute Resolution):** This category is open for submissions to Indonesian law firms that specialize in certain areas of law and have no more than 15 partners.
- D. **Rising Law Firm of the Year:** Only law firms that have no more than 10 partners and have been established in Indonesia not earlier than 1 January 2011 are eligible for submissions.
- E. **Indonesia Deal Firm of the Year:** Only domestic law firms that have completed at least three deals within the prescribed period may join the submissions for this category.
- F. **International Deal Firm of the Year:** Only international law firms that have completed at least three deals with Indonesian element may join the submissions within the prescribed period for this category.
- G. **Indonesia Law Firm of the Year:** This is not subject for submissions. The winners from other firm awards automatically become finalists for this category.

Criteria

The judges will take into account the following factors, as may be appropriate: professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), firm innovation and development, industry awards or recognition accorded to them by an organization or publication, other than ALB.

PART V: JUDGING PANEL

The panel of judges will be composed of at least 30 reputable members from the legal academe, in-house teams, law firms, legal associations, or non-profit organizations in the region. A judge who has been shortlisted or whose law firm or in-house team has been shortlisted or involved in a shortlisted deal will not be allowed to evaluate any of those categories.

The judges will be given at least one week to evaluate the information about the finalists based on a research summary that will be provided by ALB. They will choose the top three finalists for every category, and the scores will be aggregated accordingly.

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